

Arab Academy for Science, Technology and Maritime Transport Port Training Institute



Training Course Information Form

| Course Information | | | | | | | | |
|------------------------------------|---|----------------|----------------------|---------|--|--|--|--|
| Course Name: | Excellence in the Management of Tenders and Preparing Specifications and Conclusion of Contracts | | | | | | | |
| Institute/Centre: | Port Training | Institute | Course Code: | M51 | | | | |
| Туре: | $\sqrt{Program}$ | Course | U Workshop | | | | | |
| Course Duration: | √5 Days | □ 3 Days | 1 Days | □ Other | | | | |
| Course Conducted: Course Venue: | √Local Anywhere | □International | Indicate: A.R.E | | | | | |
| Course Language: | English | □ Arabic | $\sqrt{\text{Both}}$ | □ Other | | | | |

Course Description

Course Outlines:

- 1. Modern concepts of procurement methods and procedures.
- 2. Methods of designing _preparation and conclusion of contracts and problems of application.
- 3. Tenders and their types Preparation of the booklets of conditions and obligations of bidders.

Course Objectives:

• Develop and raise the skills of participants and develop their competence in preparing and awarding tenders, providing them with the necessary knowledge and understanding of their assessments, preparing contracts and setting conditions and developing their skills in determining the volume of procurement and development of negotiation skills and differentiation.

| Course Includes: | √ Theoretical□ Workshop | | Fire Training ModuleSite Visit | | Laboratory | | | |
|--|--|------------|---|----------|------------|--|--|--|
| Course Prerequisites: | Not Required | | | | | | | |
| Who Should Attend: | Contracts, tenders and procurement personnel | | | | | | | |
| No. of Participants/Course: | | √ 5-10 | □10-15 | □15-20 | □ Other | | | |
| Qualifications of Participants:Bachelor of Law and equivalent | | | | | | | | |
| No. of Lecturer: | | $\sqrt{1}$ | □ 2 | □ 5 | | | | |
| No. of Assistance: | | □ 1 | 2 | 3 | | | | |

| √ White Board □ Books | \sqrt{V} . Projector $\sqrt{Handouts}$ | Course Facilities √ Data Show □ Flip Charts | √ PC □ S/W | ManualOther | | | | | |
|---|--|---|----------------|--|----------------|--|--|--|--|
| Course Evaluation | | | | | | | | | |
| ❑ Written Examination ❑ Written Report(s) ❑ Oral Presentation √ Attendance | | | | | | | | | |
| Certificate Issue: Local Premises | · · · · · · · · · · · · · · · · · · · | | International | | | | | | |
| Course Registration | | | | | | | | | |
| $\sqrt{Admission}$ and Registration | | | | | | | | | |
| | Department at the Port | | | | | | | | |
| Registration: | Tr | Training Institute | | e | □ Other | | | | |
| Beside Gate No. 27 - Outside | | | | | | | | | |
| | Customs | Area, Alexandria | Port | | | | | | |
| Documents Requ | ired: \sqrt{Re} | egistration Form | $\sqrt{ID/Pa}$ | ssport Copy | \sqrt{Photo} | | | | |